

RED

CARPET

INN.

# 3rd Quarter, 2013

### TWO NEW LOOKS COMING YOUR WAY! BookRoomsNow.com and Your Own Hotel Website



Hospitality International's preferred web marketing ven-

dor, Empowerkit, is offering its revamped program and services to help you:

- Improve your search engine rankings
- Drive more visitors to your own website
- Increase your bookings through BookRoomsNow.com
- Search Engine Optimized
- Mobile Optimized
- Attract New Customers

Below is a sample of the new design by Empowerkit for HI's individual Franchises own website which will be directly linked to your booking engine BookRoomsNow.



To contact Empowerkit for pricing and more information, call 510-859-8452







Hospitality "Newsletter" is a publication of HI's Marketing Department. To comment or provide articles for this publication please contact the Marketing Department at 800-247-4677











## Hospitality International Franchisees Attend Regional Seminar in Atlanta



## otlight on....

Tiki Resort, a Master Hosts Inns - Lake George, New York Lake George, New York - Red Carpet Inn Red Carpet Inn - Fort Lauderdale, Florida

Hanif Khimani was still in high school in 1978 when he began his

35 year career in the hotel industry, and although he earned his law degree from Stetson University, in St. Petersburg, Florida, he elected to become a hotelier, and subsequent owner of three hotels, all franchised with Hospitality International.

Khimani, cut his teeth on what often took all night, the hotel audit. He remembers using an NCR 4200 (now considered an ancient cash register and hotel audit machine) pre Micros and way before hoteliers dreamt of today's technologically advanced PMS, which pretty much does the job with a few clicks and the hit 'enter' button. This being said, Khimani stated that technology has indeed been the biggest asset the hotel industry has gained over the years, "especially from a time saving aspect." He learned the hotel business from the back to the front, by being involved in all departments.

In asking Khimani what he liked to do during his spare time,

when not at one of his three hotels, he said,

The Red Carpet Inn in Fort Lauderdale has undergone a complete guestroom transformation, including ceramic tile floor and a trendy and classic decorative bedding ensemble

"attending hotel industry-related conventions" allowing him to travel to different places, and "learning what new trends there are in the hotel business."

He also said he liked staying at different hotels so he could see what they did that was good, as well as things he did not find appealing, thereby giving him new ideas for his hotels. "What do you like best," I asked Khimani, when it comes to his three hotels, and he replied, "renovating my hotels, and new design" adding, "I've noticed when upgrading the revenue stream is better."

Khimani's Lake George, NY Hotels are located in a well known tourist area amidst the beauty of the Adirondack

Mountains. The Tiki Resort

> features an indoor and outdoor swimming pool, live Polynesian entertainment during dinner among many other features and amenities





Red Carpet Inn is the envy of many other Lake George Hotels with its private beach extending 100 feet along Lake George. It also features a heated outdoor swimming pool and poolside bar and

Hanif Khimani, who is also a Hospitality International Board Member, considers his hotels his family, and although there is not a lot of leisure time, when he does find a few spare minutes, he likes to watch movies.

## III Updates

TripAdvisor Reviews



Hosts

**Your Guests Write...** 

New Employee

Hospitality International is pleased to welcome Pamla Winther, as an HI Quality Assurance Representative. Ms. Winther, who was born in Morgantown, WV has also lived in Ohio, California and Denmark. She resides in Ohio and has a son who is 'working his way' through college.

Ms. Winther brings with her a wealth of hospitality experience from her tenure with the Marriott Corporation, and hopes to 'inspire' HI's Franchisees to strive for quality assurance excellence, one step at a time. She is well on her way to this goal, after attending the



recent HI Regional Management & Marketing Seminar in Atlanta, enabling her to meet and speak with many franchisees who were

Some of our **Newest Franchises** 





Here is what some folks had to say about Master their stay at the Tiki Resort, a Master Hosts Inns hotel, in beautiful Lake George.



Sep 25, 2013 Beau019, Montreal, Canada | Trip type: Couples Excellent location. Found through coupon book at New York Welcome Center at special rate for 2 dbl. ground floor. ... more »

"Affordable, Clean & family friendly ho-

tel."

Sep 15, 2013 intl\_butterfly, Dubai, United Arab Emirates | Trip

Close to many attractions n the lake itself. Quite quiet considering it was high occupancy during our stay. The breakfast was reasonable but while in the area try some of... more »

#### HI Franchisees in Action!

